



CALL TO MEETING
Fall Board of Directors

Date: October 21, 2006

Location: UMass Medical School
Worcester, MA

Purpose of Meeting: To consider recommendations from the Executive Committee. To receive interim reports from the Executive Committee and State Standing and Special Committee Chairs. To review the federation's status and devise measures for its growth and prosperity.

Agenda: 8:30 am to 9:00 am Registration
9:00 am to 12:15 pm Business Session I
12:30 pm to 1:30 pm Lunch
1:45 pm to 3:00 pm Membership Recruiting Workshop
3:00 pm to 3:15 pm Business Session II
3:15 pm to 5:00 pm Committee Meetings

Attendees: All BPW/MA members are encouraged to attend and participate in meeting discussions.

Voting Body: BPW/MA members who serve in the following positions are members of the voting body: State Officers, District Directors, State Standing Committee Chairs, Local Organization Presidents, Past State Presidents, MEAF Director, Bay State News Editor. In the absence of a District Director, another District Officer may vote. In the absence of a LO President, a designated representative of the LO may vote. In the absence of a Standing Committee Chair, another member of the committee may vote.

Meeting Chair: Kathleen Pavelchek
BPW/MA Vice-President

President's Message: WE NEED YOU! A CALL TO ACTION FROM YOUR PRESIDENT

Kristin Whitfield, President



Fall is upon us as we begin the journey, the expectancy of a new year in BPW/MA. How will this year be different? What can we achieve? What do we want to achieve? Who are we as BPW? How are we different from/alike the myriad other women's networking organizations? Where is our passion? How can we spread our passion and the word about BPW? How can we let this "best kept secret" out of the box? The answers lie with the total commitment and participation of each and every one of YOU!

Each of our members brings a special identity. Each LO has its own personality. Each District has its own demographic profile that determines its function and outreach. Yet we can't function as separate entities. We need to communicate and coordinate with the bigger BPW/USA picture - being always aware of our legislative heritage that National protects and promotes. With its eyes on the future, BPW/USA can set goals, yet it depends on the grass roots efforts of each of us for its

(Continued on page 2)

FALL BOARD DEADLINES

Sept. 30 - Registration Postmark

Oct. 10 - Packet Reports

State officers, committee chairs, special appointees, District Directors and LO Presidents should submit a report if there is new information not included in this issue of the BSN.

Email reports should be sent as a Word attachment to: kristin@innerweavehealing.com

If you do not have access to email, please mail your report to: Kristin Whitfield

PO Box 202
South Orleans, MA 02662

(President's Message continued)...

success. The state federation has the specific challenge of providing a meaningful and functional connection between each of its members and the national federation, providing our Locals and Districts with informative programs, action plans, and encouragement while still demanding accountability. If your needs are not being met, you need to let ME know!

This year there was an exciting new energy apparent at BPW/USA National Conference! After only one year, the national Five Year Plan to increase visibility and viability has produced results beyond original projections! Your State Executive Committee returned more committed than ever to connecting our Districts, Locals and you – our most important members – to this nationwide momentum!

The main goal of BPW/USA is to increase national membership this next year by 20%. We simply cannot manage to have the same political influence in Washington without the numbers. To that end the workshops after Fall Board will be dedicated to hands on activities focused on increasing Massachusetts membership by that same 20% – helping Districts and Locals solidify the present and build for the future. We hope every LO will bring at least 3 members (including their Membership Chair) who will roll up their sleeves and dig in for BPW!

Following these workshops, we are also looking forward to a preliminary meeting of a Strategic Planning Committee whose goal will be to develop a 3-5 Year Plan that will parallel that of BPW/USA: increasing statewide visibility, membership, and leadership participation. For this task we need both new members and tenured members who can think out of the box and have some hours to give. If you would like to be a part of this committee – please let ME know – and please plan to come to its Fall Board kick-off session.

This year's BPW/MA theme is: Awareness, Action and Accountability

Increase your **AWARENESS** of the new BPW. Read *Business Women Magazine* from cover to cover when it arrives. (If you are not receiving this quarterly – please let ME know.) Then go to your computer (or the one at the library) and log on to www.bpwusa.org. There is a wealth of information there for the public about our programs (send your friends to have a look!). For members only there is every tool you need to build your career, to run a successful Local, apply for scholarships, save with discounts on many business items. To access the member area you will need your member ID# found on your card or on the mailing label on *BW Magazine* (or call your local treasurer or ME); then use the password `bpwusa01`. Please also visit the BPW/MA website at www.mabpw.org and see what's happening around the state. This is YOUR website – let ME know what you want to see there. ANY feedback or suggestions are welcome!

Then take **ACTION!** Come and network at the state meetings. Join a committee. Complete the Individual Development series and compete at National Conference. Support (or better yet, help plan) your District events. Make it to EVERY Local meeting. Participate in the National Business Women's Week events and other fundraisers around the state (see Calendar in this issue or visit www.mabpw.org Go to www.bpsusa.org and write your congressman from the Advocacy Center. Find a new job or a great employee at the new online Career Center. Take advantage of the discounts on insurance, computers, rental cars and hotels available through BPW/USA.

Then be **ACCOUNTABLE** to yourselves and to BPW for the revelation and promotion of this "best kept secret". This is your State Federation – it can only be as strong as the individual passions within it! BPW/MA needs YOU!

Skill Shop Day – A First For Me!

By Nicole O'Connell

I believe that this experience definitely provided me the connectivity to the BPW/MA group as a whole. When you only go to local meetings you are isolated to that one group of people each month. I was very sheltered to just my group, not knowing or realizing the bigger reality. Not because no one had ever said anything to me, not because I haven't received any email notifications from BPW... I have. It was the active participation with members from different Locals.

Participating in this event provided me the deeper insight I needed to really understand that our group is not alone and we are all working together for a common goal.

When we first arrived we each received a number to hold on to. We started with a general meeting that discussed state and district news. Then we broke out into different sessions based upon what our responsibilities entailed. The goal was to learn how to do your tasks properly for the upcoming year.

During our lunch break we each broke out into discussion groups based upon the number that we had been given when we got there. Each group was comprised of members from different Locals. This enabled us to really get to know other members outside of our own Local. The questions were thought provoking. It was interesting to hear each individual group's issues and how different one group can be from another just based upon geographical circumstance.

After lunch we gathered as a general group and shared the responses from the questions we discussed at lunch. The twist was, each group had different questions from the others.

What an enlightening day. I highly recommend going to this event, even if you are not on the Board or a Local officer.

Fall Board General Information

New Venue for Fall Board of Directors Meeting

*By Kathleen Pavelchek
BPW/MA Vice-President*

The Fall Meeting of the BPW/MA Board of Directors will be held Saturday, October 21, 2006 at the University of Massachusetts Medical School Campus in Worcester, MA. Registration will begin at 8:30 am and the business session will begin at 9:00 am. Registration fee is \$20, due by September 30. Late registration fee is \$25.

We will be meeting in UMASS Medical School classroom space. The Executive Committee has been meeting at this site for the last several years. The campus/hospital complex does not include some of the amenities found in a hotel meeting facility, but was more than adequate for our successful SkillShop day in June. We are experimenting with this venue for our Board of Directors meeting as part of our effort to reduce meeting costs.

A registration form and general directions to the UMass Medical School building are included with this newsletter. As of press deadline, exact room assignments were unknown. We plan to post this information and more specific directions on the BPW/MA website as soon as the information is available.

Our lunch will be "dutch treat" in the 24-hour full-service cafeteria in the adjacent hospital building. Early arrivers can get coffee or a full breakfast in the cafeteria before the meeting. (Please note that food and drink are NOT allowed in most of the meeting rooms.)

Parking for attendees is available in the South Road Parking Garage across the entrance road from the campus/hospital complex. Parking fee is \$4.00. There is no posted handicap parking near the medical school building. We are contacting UMass for information to determine handicap-parking locations. Please indicate on your registration form if you require handicap parking. Updated information on parking will also be posted on the website when available. Most members of the Executive Committee will be staying at the Best Western Hotel, a short distance from the campus, Friday evening. A small block of rooms, under the name "MA Business and Professional Women", is available at a rate of \$ 75. Other local hotels with typical rates are listed in the Fall Board Meeting Recap.



First-Timers Wanted

*Laura K Bauver, BPW/MA PSP
Hampshire County BPW*

All BPW/MA members and prospective members are encouraged to attend our three state meetings. These are generally two Board of Directors Meetings held in October and February and an Annual State Convention held in May. At these meetings you will learn all about BPW on another level and you'll meet other workingwomen from across the state that share many of the same goals as you and/or can serve as mentors to you!

To assist you in getting the most out of this BPW experience, we have a brief session prior to the beginning of each state meeting. This session is known as the "First Timers Briefing". An experienced BPW member will run through the agenda for the day, advising you of procedures and welcoming you to join in to the day's discussions.

At the Fall Board Meeting all First Timers will receive a special gift.

Please join us in Worcester and be sure to let us know you are a First Timer! You'll be glad you invested a Saturday in BPW!

Local Organizations in the Spotlight

At each of our statewide meetings this year, Local Organizations will have the opportunity to showcase their best ideas on programs, membership recruiting, publicity, and special events.

Bring information describing your best efforts to Fall Board for display at our "Idea Sharing" Table.



Fall Board Focus Is Member Recruiting

*By Kathleen Pavelchek
BPW/MA Vice-President*

Recognizing the critical importance of building membership in each local organization, the agenda for the Fall Meeting of the BPW/MA Board of Directors will focus on membership recruiting.

The Board's business session will be held in the morning, beginning at 9:00. Several items of business will relate to BPW/MA's current efforts to increase our visibility in Massachusetts and to assist locals and districts recruit and retain members. Remember that each LO President (or her appointed delegate) is a voting member of the Board of Directors. Participation by members from each local organization is essential for our success. All BPW/MA members, not just voting members of the Board of Directors, are encouraged to contribute to the discussions.

LOs are invited to bring information about their programs and events, publicity, and membership recruiting to the Fall Board Meeting. This information will be made available to other locals at the "Idea Sharing" table.

After lunch, there will be a Membership Recruiting Workshop. The Fall Board meeting will be held only a few weeks after the close of the Big E. We expect that our exhibit at the Big E will generate a minimum of 1,000 contacts: potentially 1,000 new members of BPW/MA.

Many local organizations are already designing their plans for follow-up and outreach to the contacts in their area. The Member Recruiting Workshop will be a forum for developing and sharing ideas that all locals can use for this major effort.

The Executive Committee and the State Membership Committee needs support and help from each local organization to execute the initial outreach task: a welcome message from President Kristin Whitfield to be mailed to each of these contacts. This mailing will be prepared during the Member Recruiting Workshop. (See related article for details.)

Since many hands make light work, we ask each local to bring several members to this meeting!



National Convention

*By Rosemary Roper
President Elect*

This year National Conference/Convention was held in Dallas from July 17 to July 22. As president-elect I arrived in Dallas ready for many meetings, seminars and convention. Wednesday morning, Kristin Whitfield and I were in training for state officers. This training was conducted by Nancy Jackson, BPW/USA president-elect with help from Barb Henton, BPW/USA vice president. It was a fast paced, fact-filled morning that left both of us wondering how we would make it through the year.

That afternoon, we sat through the pre-convention Board of Directors' Meeting. Decided at that meeting was the location of the National Conference/Convention for 2009. We will be in St. Louis then to celebrate the 90th anniversary of our founding. (For information 2007 is Reno, Nevada and 2008 is Atlanta, Georgia) That evening saw the opening of the convention with Judge Glenda Hatchett of television fame as our keynote. She is a very dynamic speaker and kept her audience enthusiastic during her presentation.

Thursday was the day for Foundation workshops. The morning began with a plenary opening panel on the topic of "Religion vs Feminism". This was a panel of religious leaders and organizations representatives presenting the concept that religion and feminism can go hand in hand. The day continued with many seminars from the ERA to Financial Planning to the Supreme Court to Diversity. There was a workshop for everyone and at times the decision to attend one and not another was difficult. The ended with the closing plenary "Recipes for Your Culinary Briefcase".

Friday and Saturday was the convention. Our own Laura Bauver was a candidate for Recording Secretary. Laura gave an excellent presentation to the convention body and answered several difficult questions during the candidates' forum. Unfortunately for Laura and us, she was not elected Recording Secretary. We heard from Congresswoman Kay Granger of Texas speak about her trips to Afghanistan and the hard life of women in that country. The Young Careerists and Individual Development Participants were introduced to the convention body on Saturday.

Saturday evening was installation. Kristin Whitfield as president of BPW/MA paraded with the other state presidents across the stage. Installed were Nancy Jackson, Barbara Henton, Diane Polangin, Karen Clark and Susan Parsons Reed. Following the installation was the Texas Barbecue. This event was definitely the best way to close a week of long days and short nights.



My First BPW Convention

July 18 –22, 2006

By Amy McGuire Kates – President - Upper Cape

I'm a 'geek' – I love to learn; to go to classes to learn new things and get refreshed on things I've forgotten (that happens more these days). Since this was my first national convention, I thought I should listen twice as much as I spoke (you know the old adage about having 2 ears and only 1 mouth). So I became an observer. I chose 2 or 3 workshops every day to hone my skills!

This is what I learned: BPW has the right women at the helm, **Building Powerful Women**, one woman at a time, is an important goal. We can't take our eyes off the ball, not even for a minute. This organization needs every member to understand where we're trying to go and that we have to get the right people 'on the bus'. A workshop I attended pointed out a humorous observation about women and their roles throughout history (and the movies). What that speaker pointed out was, that 'Ginger Rogers danced as well as Fred Astaire, and that she had to do it **backwards & in high heels!**' What a picture that created about some of the obstacles women may face (have faced) on a daily basis. Another workshop spoke about women as an underutilized asset. For some women their careers are not always a 'straight line', that we often leave work opportunities and income on the table in order to make our dual earner family work. I enjoyed both meeting and listening to the National I.D. & Y.C. candidates, and I'm proud of the hard work it took for each of them to get there.

A national organization like ours needs numbers (many hands make light work), large numbers, so that we are recognized as a united force to reckon with. Like any good secret, BPW is best spread by 'word of mouth'. Membership (new, current and previous) will be my # 1 goal for '06 – '07 as President of Upper Cape Local. Going to the national convention for me was like getting a new prescription for glasses. The big picture is now sharper and clearer. I had better roll up my sleeves; I have a lot of work to do.

THANK YOU BPW/MA!

Laura K Bauver, BPW/MA PSP

Hampshire County BPW



National Conference is over for another year! It was, as usual, a very interesting learning experience. The difference was that this year we learned about running a national campaign along with all of the other opportunities conference always offers!

I was to express my wholehearted thanks to all BPW/MA members who supported my campaign for BPW/USA Recording Secretary in so many ways. It was a wonderful experience, even though the outcome was not what we had hoped for!

I would like to publicly thank those BPW/MA members who gave their conference time to help with the campaign, often missing workshops and even business sessions. Thanks to: Barbara Bernard, Margaret Everson, Amy Kates, Lonni Krenrich, Liz Manns, Rita Shields, Anneva Smith, Pat Stowell, Kristin Whitfield, and Barbara Wood. Many members could not attend this year's conference but assisted with financial contributions and/or invaluable pre-conference planning, proofreading, mailing, etc. It takes many hands and hearts to put together a campaign. I thank you all!

Thanks again for your support! It meant so much



BPW/USA National Legislative Platform Meeting

By Lonni Krenrich

The BPW Legislative Platform Meeting was held on July 19, 2006. The national Legislative committee, led by Chair Christine Shaffer, BPW/MD, conducted the session. Each state sent a delegate to the meeting, and I was honored to be the delegate from Massachusetts. Elisabeth Gehl, BPW/USA Public Policy Director, gave an update of current legislative activities. She presented some wonderful ideas to take back to our state and local organizations, as well as, a review of the advocacy tools on the BPW/USA website. The proposed 2006-2007 National Legislative Platform was then presented and discussed.

Preamble: The Equal Rights Amendment, as authored by Alice Paul, shall stand first, foremost and above all other items which may appear on the national platform of this Federation until equal rights for women and men become guaranteed in the United States Constitution, because all statutory law derives therefrom.

The Equal Rights Amendment: "Equality of rights under the law shall not be denied or abridged by the United States or by any state on account of sex."

Economic Equity – Ensure pay equity and equal educational and economic opportunities at all stages of life; and promote affordable, quality dependent care to help ensure economic self-sufficiency for women.

Health – Ensure reproductive choice and full access to all reproductive health services and education; ensure funds for research into and protection for women's health care needs; and encourage the development of a national health care policy recognizing the special health care needs of women.

Civil Rights – Ensure equal rights and remedies for women in all phases of their lives; support affirmative action; and eliminate sexual harassment and violence against women.

The Hawaii Federation proposed an amendment to the Civil Rights plank, which would: eliminate the word **sexual** and insert the words **all forms of** harassment and violence against women. Their delegate spoke eloquently about the problem of bullying in the workplace and the proposed amendment was passed.

A lively discussion of each individual state's legislative initiatives, including Federal and State lobbying efforts and grassroots activities, followed. Several states, most notably Florida, spoke of their continued effort to lobby for ratification of the Equal Rights Amendment. For our part BPW/MA's efforts include involvement in the formation of the WAGE Project, Care for Youth Coalition, and Coalition for

Choice. Following this, the delegates voted to accept the 2006-2007 Legislative Platform as amended.

Save the date and join us in Washington DC for the 2007 Policy & Action Conference, February 8-10, 2007. Become a change agent by learning how political issues, research and your voice on Capitol Hill inform and influences public policy.

BPW/USA NEEDS YOU

Laura K Bauver, BPW/MA PSP
Hampshire County BPW



Ever wonder what it takes to be appointed to a BPW/USA committee? Each year the President-Elect has the responsibility of putting together a team of BPW members

from across the country to assist the Executive Committee and staff in planning a successful year for our organization. These people will serve during her term as President.

Available on the BPW/USA website (www.bpwusa.org) is an updated (8/16/06) document entitled "National Committee Appointment Process and application. This 23-page document briefly describes the many appointed positions that need to be filled each year. The application process is quite simple. There are a few questions to answer and a consent form must be signed. These must be submitted with one letter of recommendation and a resume. Submissions sent by fax or express mail must be *received* by BPW/USA before 5pm on November 7, 2006. If you mail the packet it must be *postmarked* no later than November 7th.

If you are interested in running for a national office, information will be available on the BPW/USA website in September. Prior to the *January 15th application deadline*, a state federation must endorse your candidacy. There is a detailed application to complete which includes a statement that will be published. The nomination procedure is currently being reviewed and revised. Watch for the updated information on the BPW/USA website.

If you are interested in applying to serve on a committee or in being nominated for national office and do not have access to the internet, please feel free to contact me or any other member who has internet capabilities. We'd be glad to help you get the information you need.

Let's Get Out The Vote in 2006!
BPW members can be very instrumental in encouraging women to register to vote and vote at the polls on Election Day.

Healthy Heart Act

By Lonni Krenrich

BPW/USA is supporting the **Heart disease Education, Analysis and Research, and Treatment for Women Act (HEART for Women Act, S. 2278/H.R. 4747)**. The HEART for Women Act takes a multi-pronged approach to improving the prevention, diagnosis and treatment of heart disease and stroke. This bill would raise awareness among women and their health care providers, provide gender and race-specific information for clinicians and researchers, and improve screening for low-income women at risk for heart disease and stroke.



YC Competition

By Debbie Bouras

I volunteered again this year to be a judge for the Young Careerist competition at the BPW/USA conference. I was afraid I was going to have a hard time being fair and impartial. In addition to being a judge, I was a mentor to the candidate from Arkansas, and Downtown Boston BPW's own Erika Ebbel was representing BPW/MA; I was sure no one was going to score higher than she.

The first day consists of hearing all the candidates present their speeches. The speech portion is open to the public, so BPW and family members are able to root for their favorites. There are two teams of three judges (one BPW member on each) with each team alternating candidates. This year there were 37 candidates (36 women and 1 man). The judges get copies of the bios and pictures of the candidates before the speeches begin. The YC committee judged the bios. Each presenter had a passion for the topic they chose to speak on. After the first two I knew it was not going to be easy and I better pay attention.

Day two is the twenty-minute interview with the judges, again each team having to judge half of the candidates. This is where you really get to narrow down the field. The speakers with the highest points are not

always the best thinkers on their feet. The presenters that appeared meek and timid on the first day are sometimes the most conversant and pleasant to talk to. Meeting these young people left me *encouraged* and *exhilarated*. I could not sleep because bits and pieces of what I heard throughout the day kept coming back to me. After two days I was *exhausted*.

These young people have given a lot of thought to BPW and issues their generation is dealing with on a daily basis. A number of these candidates have great ideas for how BPW can help young people in this country become better citizens, making them more aware of health and social issues and getting them involved to make a difference. Some of them talked about seeing themselves ten or twenty years from now playing a part in the changes that have come about for pay equity. Some of them have set up foundations for the causes they believe in. This is the future and they are *empowered*.

For anyone who assumes they are not going to get anything out of going to a BPW/USA conference should see how they can help. I have never been a state president, so I cannot be on a national committee. Being an YC judge helped me feel more involved in this organization and has given me the occasion to meet and talk to members from other federations and learn what they are doing to help BPW grow. Next year I plan to work with Camp BPW. I can't wait. See you in Reno!



Kristin and Erika Ebbel (YC Winner)

And the winner is:

A great big THANK YOU goes out to all who helped sell and bought raffle tickets for the Lobster clambake. The proceeds of this raffle help offset Erika Ebbel's travel expenses to attend the BPW/USA conference. Erika represented BPW/MA in the Virginia Allen Young Careerist program. The first place winner is Bob Manning of Louisville, Kentucky. June Andersen of the Reading local will also get to enjoy some lobster.

Wonderful Workshops at National Conference – Dallas – July 2006

Sarah Ciampa reports...

Since I hadn't been to a BPW National Convention since 1998, I really was excited to attend this year and support our Local and State Federation. It is an empowering experience and one that I hope other members can share.

I arrived on Wednesday, in time to attend the Opening Kickoff along with about 400 other BPW members from around the country, and hear the Keynote speaker Judge Glenda Hatchett. Judge Hatchett was an exhilarating speaker. Her message was from the heart, as she shared her stories of professional challenges and real life stories from her courtroom. From her years of wisdom she shared some of her knowledge with us:

- You can't lead where you aren't willing to go
- Don't date a turkey
- There is no such thing as failure; it is all a warm up for success.

Judge Hatchett emphasized that we are all sisters, which have an incredible ability to see the business side of our heart (or the Heart Side of Business!). The need for BPW and all women has never been stronger for us to calibrate. Therefore – we need to Run On – be not discouraged - Don't stop doing what we can – Run On!

This evening of enthusiasm for our BPW mission set a great platform for the entire conference. I attended several excellent workshops:

- "Why our daughters will always need the ERA, and what we can do about it!"

This proved enlightening on how important the ERA is for constitutional laws that will affect all women. It was enlightening to see what some BPW state federations are doing to help move the amendment forward.

- "Creating Office Sanity The Feng Shui Way"
- An excellent presenter with great tips on setting up your office for efficient success

Other highlights of the Conference were attending the 50th Anniversary Gala at the Dallas Women's Museum. The evening was fantastic, and the Dallas community can be very proud of their museum dedicated to the eclectic history of U.S. Women. Helping to support Laura Bauver from our State Federation run for a contested National Office. Though Laura was not elected – it was great to assist with the campaign experience and we were very proud of Laura's efforts. We enjoyed a Healthy Heart Breakfast to focus on women's issue with Heart Disease and encourage all BPW locals to have a meeting on this topic. The Ruby Awards were a highlight as well – where we were introduced to all the YC Candidates and the ID Candidates from around the country.

Overall it was a great National Conference Experience. Great to connect with BPW members from around the country and a great opportunity to spend time with my dear friends from our District – Rita, Kristin, Lonni and Amy! Let's Run On and keep working on the mission of BPW.

ERA Workshop **WHY OUR DAUGHTERS WILL ALWAYS** **NEED THE ERA, AND WHAT WE CAN DO** **ABOUT IT!**

By Sarah Ciampa

I attended this workshop on Thursday morning at National convention and was very impressed to learn about all the efforts many of the BPW members in states that have not yet ratified the ERA amendment are continuing to do - to keep the initiative alive. BPW Arizona showed a video that they've made about the importance of the ERA, and why this needs to be added to our constitution. I learned why legally - the addition of the amendment is so very important for the legal rights of women.



A BPW Representative from Florida is extremely active to keep meeting with legislative members to not let the ERA get swept away. It needs to be constantly focused on to get it brought back to the forefront for those states that have not ratified it.

Recently, in the NY Times Crossword Puzzle - a clue was given, something to the effect: "legislative effort that's been shelved / grown moth balls" and the answer was the ERA. BPW members from around the country wrote letters to the NY Times to say this was not true, and it actually helped refocus the effort on many fronts.

I also attended workshops on "Creating Office Sanity the Feng Shui Way" and "Recipes for Your Culinary Briefcase". These were both on the fun side of what's available at BPW's National Convention. They both were very enjoyable with excellent speakers. I learned some new ideas for moving the Chi in my office, and some new healthy and efficient ways for a busy professional to plan meals.

FUNDRAISING 101

By Rita Shields



FUNDRAISING 101 was given by Alfreda Edwards/Director of Development Foundation. It focused on raising money for foundation. It outlined where to begin - a plan - a target - and a follow through.

It got me thinking what use this information could be to our locals, particularly in gaining members as well as fundraising, sort of like cross selling. First of all, ask your officers for suggestions and lists of prospective members. You might know of a person or a company. Approach them by selling them a raffle ticket to benefit your scholarship. Then follow up with an invitation to a party. Large organizations and non-profits do a similar thing to solicit funds. They host a dinner. You could plan a cocktail party on a smaller scale. Invite women friends and colleagues. Schmooze them and feed them and give them a drink. Do a little presentation on BPW. Talk about why they should join by outlining some of your programs and tell them what benefits it would provide to them. Relate the influence BPW has in Washington, the educational resources important to working women and advancing their careers. Be concise, specific, and brief. Address objections. Ask them to join. It's run along the lines of a Mary Kay party or Pampered Chef. It's less intimidating or threatening than a meeting sometimes. You've made some money, plus you've perhaps gained a member.

We all know how to fundraise. I've found that a good raffle is the easiest and least amount of work. Whether it's a painting donated by a woman artist or a vacation weekend (again donated), try to provide something visible. People are willing to donate when you find the right cause (scholarship). Post offices and grocery stores are great venues for selling. And always, always, promote BPW with a brochure or a bookmark with list of your programs for the year. And don't forget to follow up!

“Healthy Heart Makeover Grassroots Program”

By Lonni Krenrich

BPW/USA has joined forces with the American Heart Associations so that women nationwide can learn about heart disease and how to prevent it. Through the AHA's Go Red for Women initiative, BPW/USA members can learn about how to have, and to encourage, a healthy heart for all women through their personal, professional and political lives. BPW/USA is encouraging all members to conduct a “Healthy Heart Makeover” and to help spread the word to other women in their community. This program enables BPW members to present to and inform their local organizations about heart disease and the resources available through Go Red for Women. All local organizations are encouraged to plan at least one “Healthy Heart Makeover” meeting each year so that BPW can play a role in increasing women's awareness of heart disease. All the tools are available for you to organize this meeting! Go to the bpw/usa website for more information, and www.goredforwomen.org. Or contact me, Lonni Krenrich at lckrn@hotmail.com. Remember that February is Heart Month, and February 2, 2007 is the next National Wear Red Day!



Communicate with BPW / MA

New Email address: bpwmass@yahoo.com
Specifically for newsletter input, copies of local newsletters, etc.

Personal communication/conversations should still be sent to

Kristin@innerweavehealing.com



AARP – Reinventing Retirement

By Amy McGuire Kates, President – Upper Cape

I was interested in a workshop called “AARP • Reinventing Retirement, How Boomers Will Impact Business & Industry”. I learned that the Baby Boom generation, 77.5 million strong, represents the largest single sustained growth of population in the history of our country. By 2010, 1 in 3 workers will be over the age of 50. The key characteristic of this group is its *diversity*. The 50+ workforces have wide ranging interests and expansive skill sets. It is not at all surprising that those who plan to work expect to engage in a broad range of fields, and in some cases, eagerly anticipate trying something new – 1 in 4 say that they expect to be employed in entirely different fields from the work they now do or did in their worklife.

The Boomers will reinvent retirement, some working longer out of interest, some out of need. Older workers offer businesses a unique combination of experience, diversity of thought and approach, loyalty, enthusiasm and a strong work ethic. The businesses that know how to recruit and retain mature workers will gain a competitive edge. The level of older workers’ motivation to exceed expectations increases with age overall and in 3 of the 4 industries reviewed.

“Is America Ready for a Woman President?”

By Lonni Krenrich

With the popularity of TV’s “Commander in Chief”, the notion of a woman president has become a possibility in the eyes of many American women, and men. One of the workshops I attended addressed this issue. The speakers were Rosemarie Boyd, President & CEO, American Women Presidents and Shayna Englin, Program & Political Director, Women’s Campaign Forum. A history of women in politics was followed by an enlightening discussion of those women who have made significant inroads, such as Geraldine Ferraro who was a Vice Presidential candidate in 1984. The speakers, as well as attendees, addressed why we have not yet reached the highest office in the nation. The most exciting issue presented was the many potential candidates that are now on the horizon. The bottom line was that women are thoughtful and intelligent. We will not vote for someone just because she’s a woman. She must possess all the attributes necessary to successfully lead our country.



Rita Shields, Sarah Ciampa and Lonni Krenrich
from Cranberry District

All about the Big E

BPW at the Big E

*By Rosemary A. Roper
President-Elect*

The Big
“E”

This year the Eastern States Exposition will have a new booth in the non-profit building.

BPW/MA will have a booth to showcase who and what we are. The “Big E” as it is called runs from September 15th to October 1st. The grounds are opened from 9 in the morning to 9 at night. Over one million people come through the gates during that time.

BPW/MA members will be staffing the booth and talking about membership, who we are, what we stand for and asking people to sign up for the Bay State News or more information on membership. Many members have volunteered their time to help staff the booth. Those who are volunteering for 4-hour shifts are receiving free parking passes and free admission to the fair. However, after their shift is over, they can enjoy everything the fair has to offer from 4H exhibits to craft shows to Irish gifts to huge baked potatoes and many more items.

I hope that many of the members who have not volunteered to staff the booth are still coming to the Big E and will make sure they visit BPW/MA in the New England Building near the state buildings. We look forward to seeing everyone.

BPW/MA “Big E” Membership Recruiting Project

*By Rosemary A. Roper
President-Elect*

The “Big E” is the largest fair in the Eastern United States. Featuring trade and consumer shows in addition to agricultural activities and competitions, the Big E is a showcase for the creative, industrial, and agricultural resources of the Northeast. Last year, more than one million people from the New England states, New York State, and beyond attend this 17 day long event.

This year, members of BPW/MA and other BPW federations in the region will promote BPW at a booth in the Massachusetts Building each day of the Big E. This

major visibility, publicity, and educational effort is expected to provide BPW locals with at least 1,000 contact names for membership recruitment. A primary focus for the 2006-2007 BPW year is preparation for this event and active follow-up with each contact made.

The Big E Project Team, the Executive Committee, and the BPW/MA State Membership committee have developed an action and follow-up plan for the state federation's part of this effort. Support from every local organization is needed to ensure this project's success.

Membership Recruiting Project Tasks:

1. Big E Project Team prepares exhibit material and coordinates schedule for staffing the exhibit booth.
2. BPW members collect contact names during the Big E from September 15 through October 1.
3. Project Team organizes contact information and each LO receives a list of contacts living or working in their area, prior to the Fall Board Meeting.
4. President Kristin Whitfield, with assistance from the State Membership Committee, prepares a letter of welcome to be mailed to each contact in Massachusetts. The letter will include an invitation to attend a BPW meeting or event in the contact's area. Copies will be available at the Fall Board Meeting.
5. Each LO prepares an insert for this letter listing their meeting/event schedule and contact information for their organization. (Sample template will be sent to each LO President.)
6. LO representatives bring the following to the Fall Board Meeting (sufficient number for all contacts on their list):
 - Copies of their letter inserts.
 - #10 Envelopes (with LO return address, if possible)
 - 39 cent stamps.
7. During the Membership Recruiting Workshop, letters are collated, and envelopes addressed, stuffed and stamped. All letters to be mailed the following Monday.
8. From November through February, each LO implements their individual contact follow-up and outreach plan.
9. Interim results will be reported and discussed at the Winter Board Meeting in March.
10. From March through May, LOs will continue their follow-up and outreach plan.
11. Interim results will be reported and discussed during State Convention in May.

ID PROGRAM AGENDA FOR 2006-2007

By Julie Minton, ID Chair

The ID Program this year has two distinct goals: Assist existing members in completing the entire ID program and target prospective members using the ID training to introduce them to the benefits of a BPW membership.

With existing members, the goal will be to find out the modules that members will need to take in order to complete the ID program. I am currently coordinating dates with facilitators and once the modules have been identified and dates have been agreed on, we will be offering the remaining modules in day long seminars at UMass Medical Center in Worcester. Members will be able to take several modules during the scheduled dates affording them the opportunity to complete the ID program in a short amount of time. I would request that members email me at Krevinger1@aol.com or call me at 781-843-1022 in order to let me know which modules you need to take. Once specific dates have been set, I will be contacting local Presidents and would ask that you pass on these dates to your members.

The second goal of the ID program this year is to target prospective members, primarily through local colleges. I will be approaching 5 colleges (Merrimack College, Suffolk University, Harvard University, Boston University and North Shore Community College) and will be offering to run the ID program for the students for each semester. Upon completion of the program, the students will get a student membership in BPW. In order for students to fully complete the ID program, I am recommending that they perform one hour of community service and work on one event with BPW. In this way, these potential members, who are the future of our organization, will be able to clearly understand the mission of our organization.

Secondary goals would be to offer the ID program to teenaged girls by contacting organizations like the YWCA where we have some affiliation. We could also target the parents of both the college students and the teenagers. I'm excited about the direction of the ID program and feel that it will offer existing members, as well as potential members, the opportunity to improve their lives by developing leadership skills and learn networking, negotiation and interviewing techniques which, in turn, will lead to personal, professional and community excellence.

BYLAWS

*Laura K Bauver, BPW/MA PSP
BPW/MA Bylaw Chair*

At State Convention in May of 2006 BPW/MA made several changes to our Bylaws. Unfortunately there were many more proposed changes to consider which had been published, but there was just not enough time to address them all.

This year the committee will review those proposals and finish the review of the BPW/MA Bylaws, making recommendations for other necessary amendments. We will be addressing new proposed amendments at the Board Meetings and taking a vote on the changes at State Convention in May of 2007.

The Bylaw Committee is also responsible for the review of the organization Policies and Procedures, and for proposing any revisions deemed appropriate or necessary. Any proposed amendments will be brought to the Board of Directors for consideration and adoption.

It is our goal to streamline the Bylaws and Policies and Procedures and to bring them into the current century. Time spent on these documents at our state meetings will be well worth the effort. We look forward to lively discussions!

BPW/MA Nominations

*Laura K Bauver, BPW/MA PSP
BPW/MA Nominating Committee Chair*

At State Convention in May of 2006 BPW/MA members elected officers and a Nominating Committee Chair. Their respective districts, at the Annual District Meetings, had elected members of the committee.

Applications for State and District Office and State and District Nominating Committees will be distributed at Fall Board. These applications must be returned to the Nominating Committee Chair (state or district depending on the office you are seeking). The deadlines have not yet been set for 2007, but will be included in the nomination packets.

The committee will then interview all candidates during the Board of Directors Meeting in February. Election takes place at the State Convention in May and all officers assume their new positions following the close of that meeting.

Your participation is what makes this organization. Please consider running for office. BPW is a nurturing place to hone your leadership skills! Please contact me if you have any questions.

District News

WESTERN DISTRICT REPORT

By Valeriejean Hartnett, Western District Director



Greater Springfield BPW

Greater Springfield BPW is joining forces with **Hampshire County BPW** for meetings and speakers this year. They will alternate between Northampton and West Springfield for meetings. A **Meet and Greet** for mid-October is planned to introduce the contacts from the Big E to BPW.

Greater Springfield BPW continues to expand the number of **Reality Store Programs** held. This year Reality Store will officially be part of the 4-H experience at the **Big E**. As each state group comes to the Big E, BPW will be presenting a Reality Store to them. BPW continues to reach out to local schools and groups through this program.

The schedule for the BIG E is being completed and will be sent to people with their passes shortly – everything will be settled by Labor Day. We still need people who could cover the booth during the week. Please contact Rosemary Roper [irishgermanrose@peoplepc.com] if you want to sign up to help. All volunteers at the booth will be wearing visors with Business and Professional Women embroidered on the visor. We look forward to your support.

Berkshire BPW

Berkshire BPW will be having their **Membership Drive** meeting at **Spice** on North Street in Pittsfield, on September 11th from 5:30 to 7:30 PM. Members are \$25 and guests are free. Appetizers and wine will be served. For additional information on this and upcoming programs you may contact Millie Calesky (Millicoach@aol.com) and/or Nancy Ovitsky (N.Ovitsky@mcla.edu).

Berkshire BPW is now working on their 2006 "Woman of Achievement" Award to be held on October 18, 2006. This award honors a Berkshire County woman for her considerable achievements and outstanding commitment to the community. The award is presented at a dinner event during **National Women in Business Week**. **Berkshire BPW** has been honoring a local woman since 1965 and past award recipients include Pam Malumphy, Laurie Norton-Moffat, Eugenie Sills, Anne Pasko, Barbara Viniar and Tina Packer. The monies raised at the dinner event are used for career advancement scholarships for Berkshire County women.

The Berkshire BPW organization had the honor of awarding four \$500 scholarships at their Scholarship Presentation. If you need any information about upcoming scholarships please contact June Roy-Martin, Berkshire BPW Scholarship Committee Chair [jmartin@qualprint.com].

Northern Berkshire BPW

Northern Berkshire BPW's theme this year is "Catch a Shooting Star. For a Woman, Anything is Possible." Their goal is to increase the club's visibility within the local community. One of the ways will be by their participation in the large community events that are happening over the summer months. This includes the Downtown Celebration in North Adams (August 23) and Susan B. Anthony Day in Adams, MA (July 31). Brochures and bookmarks will be handed out to passersby and raffles are to be held at both events. These events are held annually and attended by thousands of people.

Northern Berkshire BPW's Meet and Greet will be at the Williams Inn on Oct. 11, 2006. Speakers will be two Past State Presidents, **Maria Coviello** and **Laura Bauer**, and President-Elect, **Rosemary Roper**. Networking will be starting at 6:00 p.m. and the Speakers will begin at about 6:45 p.m. This will be an opportunity for women in the community to get to know about the mission of BPW on the National level as well as what the Northern Berkshire local does in the area.

Northern Berkshire BPW's Woman of Achievement will be recognized on Oct. 25, 2006. This year's recipient is **Sally Goodrich**. Sally Goodrich spent her childhood in Bennington, Vermont and has lived in Williamstown, MA for twenty-five years where she raised her family and then moved back to Bennington, VT the weekend before 9/11/2001. Peter Goodrich, her oldest son, was killed on board the United 175 flight, the second plane to hit the World Trade Center. Since that time the Goodrich's have been active in Families of September 11th, Our Voices Together and The Peter M. Goodrich Foundation that Sally directs. In September 2004 Sally was named ABC's Person of the Week and appeared on the Naomi Judd show. She is most proud of an award that reflects the work of North Adams teachers. In 2006 the North Adams Public School's Service-Learning Program garnered a regional first prize in recognition of its efforts to educate children about Afghanistan and its support of the foundation's work.

Lastly, **Northern Berkshire BPW's** newest visibility tool will be their website. Over the summer, the website will be updated and additions added to it. Most recently a discussion forum for members only has been added to the website. If you have not checked out the site, please do.

Hampshire County BPW

Hampshire County BPW is definitely proactive and involved in their communities and determined to grow BPW in their area of the state. Hampshire County started the New Year off with a great program: "Got Goals? Creative Strategies to Ensure Your Success" presented by Millie Calesky, Inspirational Speaker/Business and Life Coach, and BPW member, in this inspiring, interactive presentation, we learned strategies to clarify what you want and develop a plan to go after it. We left feeling inspired and ready to take action steps that will lead to success. A great inspiration for the new year as we prepare for the changing faces of membership.

In June, **Hampshire County BPW** participated in the Hampshire County Relay for Life. At the invitation of the Relay committee, HCBPW conducted the **Reality Store** for the second year. Participants enjoyed learning about "real life, real incomes, and real bills." Several participants went through the store multiple times to learn more about possible career choices.

In August we presented our annual **Kathleen Griffin LaFleur Scholarship** to Mary Yovina who will attend Worcester Polytechnic Institute in the fall and major in Computer Animation. The program for the evening was titled Consumer Protection and Identity Theft Prevention.. The speakers were Janice Garrett, Director of Consumer Protection, Northwestern District Attorney's Office, and Marc Tonaszuck, Assistant Attorney General, Public Protection Bureau, Western Mass. Division, Attorney General's Office. The program was informal, yet informative, and provided those attending with pointers for identifying scams, how to proceed if you have been scammed, and what to do if you are unsure and would like an expert's opinion before you proceed. Their lively presentation style provided excellent information and reminded us that anyone can be caught in a scam - it's nothing to be embarrassed about. Their offices are available to all people in the commonwealth to assist in recovering losses and in prosecuting scam artists.

In September, Laura Bauver and Pat Stowell, certified IDP trainers, will present the Negotiating Skills Individual Development Program module.

The October program will honor a Woman of Achievement. Throughout the fall months, we will be selling Innisbrook gift wrap as our annual fundraiser.

Anyone interested in purchasing paper can contact Co-Presidents Jane St. Sauveur (janesainte@comcast.net) or Pat Stowell (pstowell@resgs.umass.edu).

Upcoming programs include Women's Health Issues, Young Careerist competition, and our second annual Women's Business Expo. Members who would like to receive the **HCBPW Nike News** monthly newsletter by email should send their request to hcbpwmass@netscape.net

Cranberry District

By Marsha Stout, District Director

The Cranberry District has an energetic agenda for the year, starting October 10, 2006, with the National Business Women's Dinner featuring former Massachusetts Lieutenant Governor, Evelyn Murphy. Each local is planning to honor a Woman of Achievement during that event with the goal of getting our name out and growing our membership.

The third annual Cape Cod Women's Expo will be held in the Spring with Assistant District Director, Pam Mulvyhill chairing the event again this year. We are looking forward to another great event.

The push is on to create a new Mid Cape organization, sponsored by Lower Cape BPW. We have had several women come forward who are committed to membership. They will be invited to the Lower Cape's September meeting and be assigned a "buddy" from its sponsoring group. We are asking the buddies to keep in contact throughout the first year and to attend dual meetings when possible during that time to nurture our new members to a grounded future. A reception is being planned for Friday, **September 22, 2006** at the JFK Museum in Hyannis to kick off the new local. Past National President Caroline Grady will be the guest of honor.

Falmouth President Priscilla Geraghty is inviting everyone to come down to Cape Cod and join them for their 7TH ANNUAL ANNA K. HARPER MEMORIAL GOLF TOURNAMENT TO BENEFIT THEIR SCHOLARSHIP FUND on **September 23, 2006** at Old Barnstable Fairgrounds Golf Course. The cost is \$100.00 per person, includes 18 holes of golf, cart and dinner following the tournament or just come for Dinner only at \$20.00 per person. Contact Juliane Soprano via e-mail or phone at (508) 540-2811 or (508) 728-4957 for a reservation form.

Upper Cape BPW is planning a celebration of their 25th anniversary on Sunday, **September 24, 2006**. President Amy Kates is asking that you save that date and plan to join them. Amy also reports that she attended her first National Convention in July.

Lower Cape BPW held a planning meeting in June to establish their yearly program outline. President Jennifer Whitaker reports the following program topics: **ON TRACK AND GATHERING SPEED** - Mass Voters for Fair Elections; **CAPE WOMEN OF ACHIEVEMENT**; **LOG ON TO BPW** Making BPW user friendly; **KARAOKE CHRISTMAS** Karaoke night & fundraising; **ENDING HUMAN TRAFFICKING** Emancipation Network; **GO RED FOR WOMEN – HEART HEALTH**; **LOOKING BACK AT OUR WORKING PAST** - Getting to know your work history ; **Book Reading with Nicole**; **INTERNET SAFETY AT ANY AGE** Keeping the internet safe for all; **INSTALLATION OF NEW OFFICERS.**

Lower Cape meets on the second Tuesday of the month. Our website is: www.bpwlowercapecod.org

Why not plan a weekend getaway to Cape Cod on September 22, 23 and 24th and attend the three Events.

Cape Cod is Beautiful in the fall!



Mark Your Calendars!

BPW/USA Events

- February 8-10, 2007 Policy in Action /Interim Board
Washington D.C.
July 17-21, 2007 National Conference
The Nugget, Reno NV



BPW/MA Events

- October 21, 2006 Fall Board
UMass Medical School, Worcester
March 2-3, 2007 Winter Board
Worcester Area
April 24, 2007 Equal Pay Lobby Day
Beacon Hill, Boston
May 18-20, 2007 State Convention
Holiday Inn, Holyoke

Cranberry District/Local Events

- September 22 5:30-7:30, Hyannis, JFK Museum
Networking Event for Prospective Midcape Local
Contact Marsha Stout (508.394.5244) PNP Carolyn Grady in attendance
September 23 Noon, Falmouth, 7th Annual Golf Tournament
Contact Juliane Soprano (508.540.2811)
September 24 Upper Cape 25th Anniversary Luncheon, contact Amy Kates (508.420.0223)
PNP Carolyn Grady in attendance
October 10 5:30, Cape Codder Hotel, Hyannis, District NBWW Event, honoring 3 Cape WOA
Keynote Speaker: Evelyn Murphy, The WAGE Project
Contact Marsha Stout (508.394.5244)

Eastern District/Local Events

- September 21 5:30-8, Quincy Bay Marina – Captain Fishbones, Membership/Networking Event
Contact Deborah Bouras (617.462.7480) PNP Carolyn Grady in attendance
October 2 Taunton, Benjamin's Restaurant, Red Purse Society Fundraiser
Keynote Speaker: Evelyn Murphy, The WAGE Project
Contact Deborah Bouras (617.462.7480)

Western District/Local Events

- September 12 Hampshire County, Individual Development Program: Negotiating Skills Module
ID Trainers: Laura Bauver & Patricia Stowell
Contact Patricia Stowell (413.586.2114)
Sept 14-Oct. 1 Greater Springfield, Big E Booth/Reality Store
Volunteers needed during the week – bring a car full from your local for the day!
Contact Trudy Monson (413.478.2732)
October 12 6 PM, Williams Inn, Northern Berkshire Annual Membership Meet & Greet
Contact Liz Manns (413.664.7445)
October 18 Berkshire Annual Woman of Achievement Scholarship Fundraiser
Contact Kim Baker (413.442.7834)

Fall Board Meeting Recap

Location: UMass Medical School Campus, Worcester, MA
Date: Saturday, October 21, 2006
Time: 8:30 am to 3:15 pm (Meeting rooms available for committee meetings until 5:00 pm.)

Parking Fee: \$4
Registration: \$20 (postmarked by September 30, 2006)
Late Registration: \$25
Make checks payable to BPW/MA.

Mail registration to
Lucienne Pelletier
45 Riverside Street
Danvers, MA 01923

For cancellations, call:
978-774-1442 (before Oct 20)
978-807-8265 (Oct 20 or Oct 21)

Hotel Information:

Best Western 508-852-2800
50 Oriol Drive (off Lincoln Street)
Worcester Group Rate: \$75 (for 2 double beds)
Group rate under the name "MA Business & Professional Women"
Confirmation #24326

Worcester Hotel & Conference Center (formerly Holiday Inn) 508-852-4000
500 Lincoln Street
Worcester

Marriott Residence Inn Limited availability @ \$119
508-753-6300
503 Plantation Street
Worcester
One Bedroom @ \$109

DRIVING DIRECTIONS

The UMass Worcester Campus is located just north of Route 9, on the west side of Lake Quinsigamond, between Plantation St. and Lake Avenue North.

From the Mass Pike:

Eastbound: At exit 10, take I-290 east to exit 21, turn right at end of ramp and follow Plantation Street south.

Westbound: At exit 11, turn left onto Route 122 north for one mile, turn right at third light onto Sunderland road, left at first light onto Lake Avenue for 2.5 miles and cross Route 9. Make U-turn at second break in divider, then turn right into campus.

From I-495:

Northbound: At exit 23, take Route 9 west. Follow Route 9 west for approximately 11 miles. After crossing the Lake Quinsigamond bridge, take first right onto Lake Avenue.

Southbound: At exit 25, take I-290 west to exit 22, turn right at end of ramp, at second traffic light turn left at onto Plantation Street and proceed south.

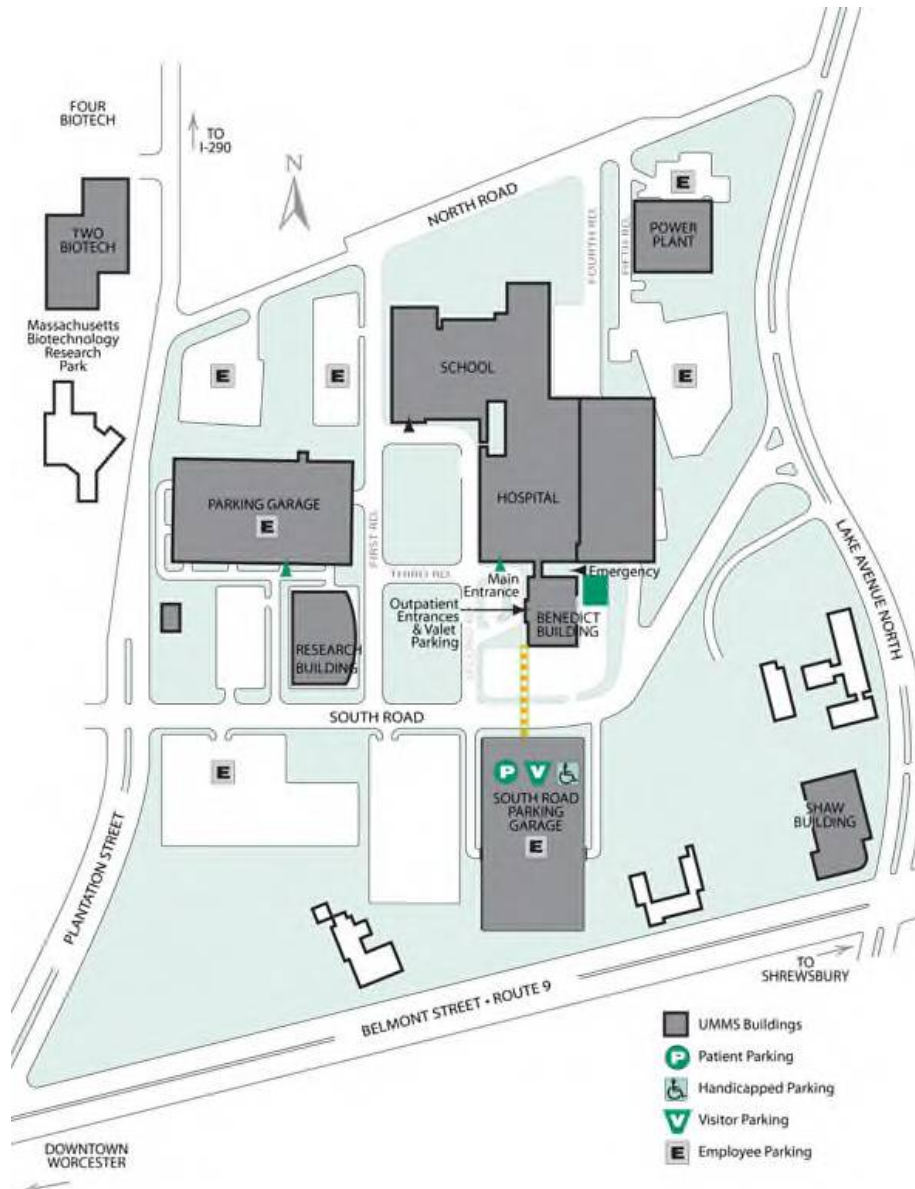
From I-190:

At the merge with I-290 Shrewsbury exit (watch for exit ramp on left), take I-290 east to exit 21, turn right at end of ramp and follow Plantation St. south.

From I-290:

Eastbound: At exit 21, turn right at end of ramp and follow Plantation Street south.

Westbound: At exit 22, turn right at end of ramp, at second traffic light turn left onto Plantation Street and proceed south.



ENTERING THE MEDICAL SCHOOL

The school building is attached to, but to the left of the hospital on the circle drive. Visitor Parking is in South Road Parking Garage, a short walk to the building. (Parking = \$4)

From the garage, walk across South Road, past the Benedict Building, past the main hospital entrance with the blue awning. Continue along the sidewalk that passes alongside the hospital. Pass the first set of revolving doors. Enter the second set of revolving doors, the main entrance to the medical school.

BPW/MA Board of Directors Meeting Fall Board – October 21, 2006

Location: UMass Medical School Campus Time: 8:30 am to 3:15 pm

Registration: \$20 (postmarked by September 30, 2006)

Late Registration: \$25

Make checks payable to BPW/MA.

Mail registration to
Lucienne Pelletier
45 Riverside Street
Danvers, MA 01923

For cancellations, call:
978-774-1442 (before Oct 20)
978-807-8265 (Oct 20 or Oct 21)

REGISTRATION FORM: BPW/MA Fall Board – October 21, 2006

Registration Type:
(please check)

Amount Enclosed: `
(Please check)

- | | |
|--|--|
| <input type="checkbox"/> Board of Directors, with vote
<input type="checkbox"/> Board of Directors, no vote
<input type="checkbox"/> Other BPW/MA member
<input type="checkbox"/> Not a BPW/MA member | <input type="checkbox"/> \$20 (Standard Registration)

<input type="checkbox"/> \$25 (Late Registration) |
|--|--|

_____ *Name*

_____ *BPW Position/Title*

_____ *Local*

_____ *District*

_____ *Mailing Address*

_____ *Mailing Address*

_____ *Daytime phone*

_____ *Evening phone*

Special Request: Handicap Parking



Business and
Professional
Women/MA

PO Box 202
South Orleans, MA 02662

If you can receive this newsletter by email, please contact Penny56r@comcast.net